

# Wah Hong Industrial Corp.

2016.04.13



### **Safe Harbor Notice**

- Wah Hong's statements of its current expectations are forward-looking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.
- We undertake no obligation to update any forward-looking statement, whether as a result of new information, future events, or otherwise.

- Financial Performance
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• Financial Performance

### **Statements of Comprehensive Income-2015Q4**

(In Thousands of New Taiwan Dollars)	2015	Q4	2015	Q3	QoQ %	2014	Q4	YoY %
Net Revenue	2,504,101	100.0%	2,478,418	100.0%	1.0%	2,898,095	100.0%	-13.6%
Cost of revenue	(2,220,687)	(88.7%)	(2,233,025)	(90.1%)	-0.6%	(2,615,081)	(90.2%)	-15.1%
Gross Profit	283,414	11.3%	245,393	9.9%	15.5%	283,014	9.8%	0.1%
Operating expenses	(216,326)	(8.6%)	(207,745)	(8.4%)	4.1%	(281,587)	(9.7%)	-23.2%
<b>Income from operations</b>	67,088	2.7%	37,648	1.5%	78.2%	1,427	0.0%	4601.3%
Non-operating income and expenses	(13,645)	(0.5%)	(19,274)	(0.8%)	-29.2%	4,441	0.2%	_
Income before income tax	53,443	2.1%	18,374	0.7%	190.9%	5,868	0.2%	810.8%
Net Income	34,547	1.4%	9,786	0.4%	253.0%	(14,719)	(0.5%)	_
Net Income (Losses) Attributable to:								
Shareholders of the Parent	34,044		7,406			(14,256)		
<b>Noncontrolling Interests</b>	503		2,380			(463)		
Earnings per Share (NT\$)	0.34		0.07			(0.14)		

## **Statements of Comprehensive Income**

(In Thousands of New Taiwan Dollars)	FY2015		FY2014		YoY%
Net Revenue	9,619,571	100.0%	12,237,590	100.0%	-21.4%
Cost of revenue	(8,662,484)	(90.1%)	(10,802,668)	(88.3%)	-19.8%
Gross Profit	957,087	9.9%	1,434,922	11.7%	-33.3%
<b>Operating expenses</b>	(833,332)	(8.7%)	(1,041,543)	(8.5%)	-20.0%
<b>Income from operations</b>	123,755	1.3%	393,379	3.2%	-68.5%
Non-operating income and expenses	(76,243)	(0.8%)	(71,830)	(0.6%)	6.1%
Income before income tax	47,512	0.5%	321,549	2.6%	-85.2%
Net Income	8,678	0.1%	204,709	1.7%	-95.8%
<b>Net Income (Losses) Attributable to:</b>					
<b>Shareholders of the Parent</b>	1,294	0.0%	205,059	1.7%	
Noncontrolling Interests	7,384	0.1%	(350)	0.0%	
Earnings per Share (NT\$)	0.01		2.05		

## **Combined Balance Sheet Highlights**

(In Thousands of New Taiwan Dollars)	2015.12.31		2014.12	YoY%	
<b>Cash and Cash Equivalents</b>	1,391,031	14.4%	1,035,578	9.6%	34.3%
<b>Accounts Receivable</b>	3,976,520	41.0%	4,891,304	45.2%	(18.7%)
Inventories	1,135,019	11.7%	1,411,963	13.1%	(19.6%)
<b>Long-term Investments</b>	278,640	2.9%	315,992	2.9%	(11.8%)
<b>Property, Plant and Equipment</b>	2,409,623	24.9%	2,572,698	23.8%	(6.3%)
<b>Total Assets</b>	9,690,947	100.0%	10,813,343	100.0%	(10.4%)
<b>Current Liabilities</b>	3,372,245	34.8%	3,998,305	37.0%	(15.7%)
<b>Non-current Liabilities</b>	1,618,454	16.7%	1,907,581	17.6%	(15.2%)
<b>Total Liabilities</b>	4,990,699	51.5%	5,905,886	54.6%	(15.5%)
<b>Total Shareholders' Equity</b>	4,700,248	48.5%	4,907,457	45.4%	(4.2%)
Financial Ratio					
Current Ratio(%)	200%		191%		
Acid Test Ratio(%)	166%		155%		
Average inventory turnover days	54		47		

#### **Annual Consolidated Revenue**

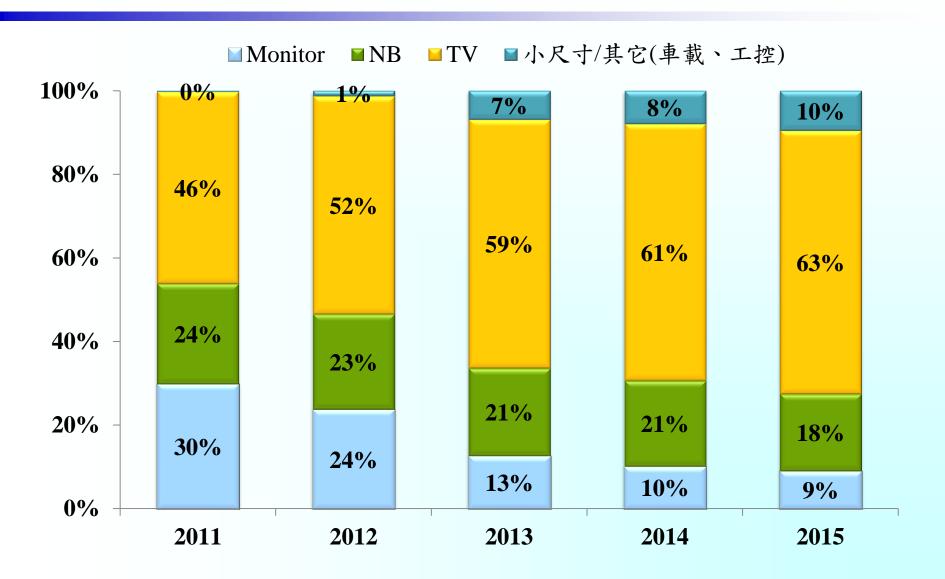


Operation Analysis

## Sales Breakdown by BUs



## Sales Breakdown by LCD Applications



- > LCD Materials
  - Demand from China customers keep stable growing
  - Demand for Large-sized optical films, D/P, Reflection Film from Japanese customers rise
  - Glass Light Guide Plate and Reflection Film
  - High color saturability Film

- > Precise coating products
  - Functional Protective Film
  - Demand for Anti Shatter film with OCA remain growing
  - 3D Protective Film · 3D OCA
  - Set up new precise coating production lines, move toward the development of comprehensive coating products.

- ➤ High Performance Material
  - Dry BMC Application
    - DAP- Connector
    - Up Breaker

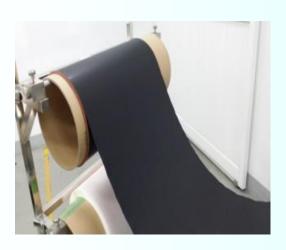




- New energy car- automobile RTM resin development
- Focus on market expanding, including Japan, Southeast Asia, Russian and Europe.

- > Heat Dissipation Materials
  - **Hik@XY** High thermal conductivity composite materials

Accepted by a Korean brand customer, and to be used in Tablet.





# **Agneda**



## **Thanks**

